

CONTRACT MANAGEMENT



Contract Management Best Practices: Delivered as an On-Demand Service

All your business agreements are captured in contracts, and managing these agreements effectively is a must. Managing contracts systematically helps

KEY BENEFITS OF SpringCM's ON-DEMAND CONTRACT MANAGEMENT SOLUTION

- Rapid solution delivery — just a matter of days and weeks, not months
- Users focus on the business process, not the technology
- The easy-to-try solution makes it easy to obtain cross-functional consensus
- An affordable investment with upgrades included

SpringCM PRICING

- Per user, per month

SpringCM SECURITY FEATURES

- SSL: 128-bit RSA encryption

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ABOUT SpringCM

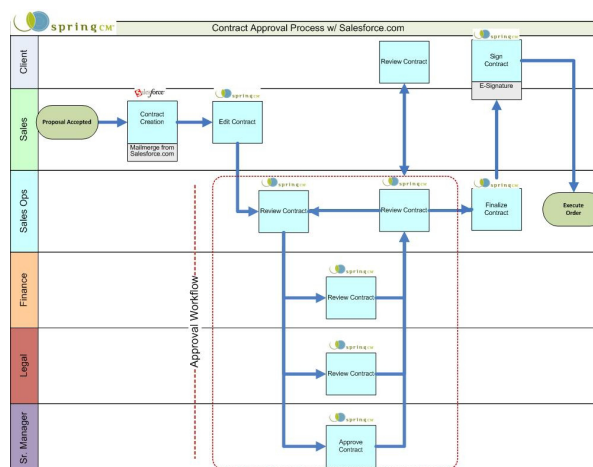
SpringCM delivers enterprise-class content management software as an on-demand service with fully integrated capture, document a UbU[Ya Ybh'UbX'k cf_Uck .

NEXT STEPS

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SpringCM's Contract Management Solution maps out the entire process, even the exceptions, as the above example illustrates.

The SpringCM Contract Management Solution includes key capabilities that help you implement a process from contract creation through contract approval and reporting. It includes a pre-existing template process. Most importantly, SpringCM implement an on-demand contract management solution quickly. The

Key Capabilities of the SpringCM Solution

Contract Creation:

- Create contracts from templates pre-approved by Legal or from templates provided by third parties
- Automatically merge key information in pre-approved templates
- Automatically select appropriate templates based upon key information like region, product or any other rule
- Create contracts directly from the CRM or ERP application of your choice

Contract Routing and Approval:

- Automatically route contracts to the appropriate person(s)
- Route contracts to different partners depending upon the type of contract

