

NAU Country Selects CES to Meet Immigration Legislation

The leading US Crop Insurance Company has selected CES to implement enterprise content management technology to automate their Underwriting and Claims Departments.

CES, a leading enterprise content management solutions provider, announced today NAU Country has selected CES to help automate their entire enterprise with document automation. The initial deployment will be in the Underwriting department.

NAU Country has a well-deserved reputation for focusing on servicing our agents and farmers and is the foremost leader in innovative solutions for our customers. Lightyear Capital, a private equity firm that manages more than \$2 billion in assets, has completed a substantial investment in NAU Country. Lightyear's investment provides NAU the financial resources and a strategic partner to take NAU Country forward as we continue to build on the quality of our service to our customers and agents. The partnership with Lightyear also enables NAU to maintain its strong culture as a family owned and operated business.

Thanks to the current economy NAU Country has a need for disciplined procedures along with accountability in their work force. Having documented procedures in the work place along with a full audit trail will allow NAU Country to be fully compliant with regulatory audits.

CES will be interviewing all departments as well as all branch offices enterprise wide at NAU Country in an effort to allow for a central repository of information. Once the repository is fully defined CES will begin creating automated document workflow's that will allow for matrix to be created for each department and more specifically each individual inside of each department. The matrix will document any bottlenecks inside the flow as well as areas where efficiency gains can be expected due to automation.

“CES's proven track record and strong reputation in the insurance industry were key factors in our selection of a vendor,” said Jay Johnson, NAU Country Underwriting Manager. “The solution's user-friendly interface along with allowing for a tight integration with our EasyWriter Pro system will allow our employees and Agents to efficiently capture, retrieve and monitor the progress of all documents through the documents entire lifecycle.”

CES has implemented such solutions across the North American continent for hundreds of customers. The calculated ROI across all customers is in the billions and growing daily.

About Cutting Edge Solutions (www.ces-inc.com)

CES provides enterprise content management software, including document management, document imaging and workflow solutions to help organizations efficiently capture and organize virtually any document, then easily retrieve a precise page at the moment it's needed. CES also provides sophisticated data capture solutions worldwide allowing for reduced data entry personnel.